


AVON AND SOMERSET CONSTABULARY

To: Julian Kern Station: HQ
From: David Stone Station: Extn No: 46346
Ref: Date: 19/03/18
SUBJECT: BT Wide Area Network

- 1 Further to the business case agreed at Police and Crime Board on 7th March 2018, this paper recommends award of a contract to BT for provision of and support for the ASC WAN.
- 2 With the end of the Southwest One contract the Force had options for future provision, however during the Southwest One contract ASC committed to novate those circuits entered into or upgraded during the last years of the contract, because Southwest One achieved better terms, by agreeing contracts that went beyond the end of their contract with ASC. Additionally Technology Services advice is that for certain parts of the Force area only BT can ensure coverage, so if we want a single provider and to avoid the double mark-up of an alternative supplier sub-contracting to BT, it is necessary to appoint BT.
- 3 A simple novation would have transferred the circuits on the existing terms and conditions at a cost of £960,000 per year. BT were approached to see if they could improve on that price. BT offer that in return for a fresh five year agreement and commitment to an upgraded network, they offer annual running costs of £647,564 per year, after implementation costs of £640,766. These figures assume an unchanged ASC Estate, actual costs will vary with the number of circuits in place.

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- 5 The IT Director supports this recommendation.
 - 6 Procurement regulations would normally require a contract of this value to be competed, however this offer is available as a direct award under CCS Framework RM 1045 and therefore a direct award does comply with regulations.
 - 7 Under section F 13 (b) of the Police and Crime Commissioner's Scheme of Governance, it is permissible to appoint a supplier without competition if required to ensure continuity of supply.

Thank-you

David Stone

The recommendation to award a five year contract to BT for provision and support of the WAN without competition at a cost of £3,707,982. is AGREED/ NOT AGREED

Sign:

Date:

Stephen Hodgson – Head of Procurement

The recommendation to award a five year contract to BT for provision and support of the WAN without competition at a cost of £3,707,982. is AGREED/ NOT AGREED

Sign:

Date:

Julian Kern – Director of Finance

The recommendation to award a five year contract to BT for provision and support of the WAN without competition at a cost of £3,707,982. is AGREED/ NOT AGREED

Sign:

Date:

John Smith – Chief Executive OPCC